



POSITION: Sr. Associate / Vice President of Renewable Transactions  
*note: title and salary commensurate with experience*

LOCATION: Boulder, CO

JOB DESCRIPTION: The Sr. Associate/Vice President of Renewable Transactions will provide transactional and strategic support to Black Bear Energy's renewable procurement and development teams for complex commercial transactions with an emphasis on researching, negotiating and drafting real estate, energy procurement, consent and other agreements. The successful applicant will be a team player with a demonstrated commercial acumen who relates well with clients and their internal/external counsel, third parties, and counterparties.

Key Responsibilities:

1. Provides strategic and transactional support on a wide variety of topics including commercial, real estate, due diligence and applicable federal, state and local laws and regulations.
2. Delivers timely and quality transactional services to clients with minimal supervision.
3. Negotiates complex business, property and renewable project transactions, all with a high degree of autonomy.
4. Advises and collaborates with renewable project development teams during the procurement, project development, and construction process.
5. Works with client's internal or outside legal counsel effectively and efficiently.
6. Functions as a strong team player and develops strong working relationships with business partners.
7. Delivers difficult or controversial messages to a wide variety of both supportive and adversarial audiences in a highly skilled manner.
8. Supports negotiations, drafting, and critical review of agreements documenting transactions for energy efficiency, renewable power purchases and other energy technologies.
9. Supports negotiations, drafting and critical review of real estate documents.
10. Supports negotiations, drafting and critical review of procurement and construction agreements.
11. Prepares consulting services agreements; master services agreements, and non-disclosure agreements.
12. Prepares Request for Proposal documents for Black Bear bid events as necessary.
13. Travels, as necessary, in order to lead legal workshops between clients and channel partners to negotiate and finalize contracts.
14. Develops evidence-based analytical approaches and strategies on critical technical and economic issues that impact Company business.
15. Ensures disclosure of material issues to Chief Executive Officer.

Requisite Education and Skills:

- Juris Doctorate from ABA accredited law school.
- Minimum of 5 years' legal work experience after law school preferably with an emphasis in real estate transactions.
- Member of a State Bar.
- Excellent drafting skills and experience with commercial transactions.
- Ability to identify and manage legal and business risks.
- Experience overseeing and closing multiple transactions concurrently.
- Strong attention to detail.
- Excellent problem solving skills and communication skills.
- Prioritizing and managing deadlines.
- Ability to work independently and as part of a team.
- Commitment to ethics, integrity and professionalism.